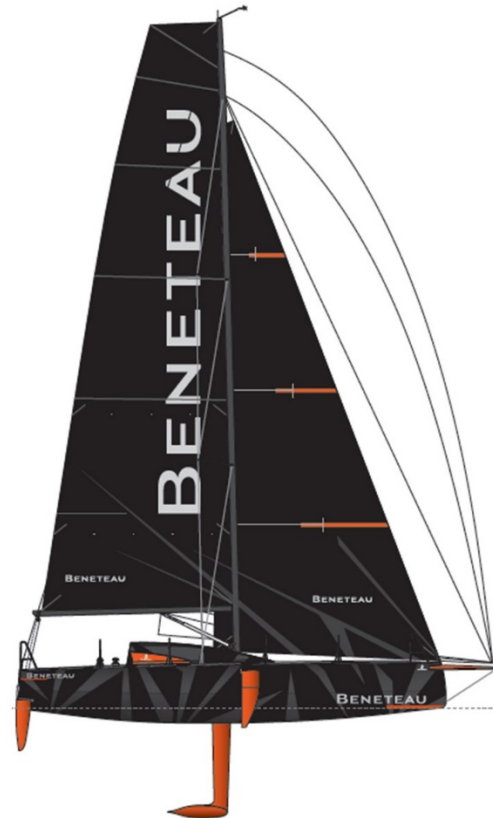


2024 OLYMPIC MIXED KEELBOAT OFFSHORE EQUIPMENT
RFI
FIGARO BENETEAU 3 PROPOSAL



WORLD SAILING REQUIREMENTS

- 8 to 11m offshore capable sailboat, suitable to be raced by a two person crew
- OSR Category 2 (scantling and stability)
- Accessible
- Media-friendly (modern look and equipment)
- Logistics friendly (transport, etc...)

TABLE OF CONTENTS

- History of the Figaro Bénéteau
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- VPP
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- Offshore capabilities
- Mixed double handed
- Distribution & Groupe Beneteau
- Awards
- Testimonials
- 2019 season video

HISTORY OF THE FIGARO BENETEAU

For 30 years now, Bénéteau have been building 3 generations of Figaro Beneteaus for the Figaro class. They originally approached us at the end of the 80s to stop the arms race that was happening with half-tonners and to introduce the first ever one-design offshore boat: The First Class Figaro Solo aka Figaro 1.



HISTORY OF THE FIGARO BENETEAU

Figaro 1: 140 boats built, used by the class between 1990 and 2002 – **156000 nautical miles**



HISTORY OF THE FIGARO BENETEAU

Figaro 2: 96 boats built, used by the class between 2002 and 2018 – **180000 nautical miles**



HISTORY OF THE FIGARO BENETEAU

Figaro 3: 90 boats built, been used by the class since 2019, the plan is to keep her 10 years at least



CLASSE FIGARO BENETEAU

- Professional racing class run by sailors for sailors
- Created in 1989 to handle the new one-design boat (FB1) and get sailors to work better together
- 90 members
- Runs the annual championship together with FFVoile
- Introduced the “boat passport” in 2019 to actually track the boats for their entire life. Every piece of equipment is registered and every work done on the boat has to be declared and can be checked by class members/measurers any time



CLASSE FIGARO BENETEAU

5 class events in 2019:

- Sardinha Cup – 34 boats – winners Yann Eliès / Sam Davies
- Solo Maître CoQ – 47 boats – winner Xavier Macaire
- La Solitaire URGO LE FIGARO – 47 boats – winner Yoann Richomme
- Douarnenez Courses Solo Gijon – 16 boats – winner Xavier Macaire
- Tour de Bretagne à la Voile – 37 boats – winners Alexis Loison / Fred Duthil

CALENDRIER DU CHAMPIONNAT DE FRANCE ÉLITE DE COURSE AU LARGE 2019

Janvier	Février	Mars	Avril	Mai	Juin	Juillet	Août	Septembre	Octobre	Novembre	Décembre
1 M	1 V	1 L	1 L	1 M	1 S	1 L	1 J	1 D	1 M	1 V	1 L
2 M	2 S	2 S	2 M	2 J	2 D	2 M	2 V	2 L	2 M	2 S	2 L
3 J	3 D	3 D	3 M	3 V	3 L	3 M	3 S	3 M	3 J	3 D	3 M
4 V	4 L	4 L	4 J	4 S	4 M	4 J	4 D	4 V	4 V	4 L	4 M
5 S	5 M	5 M	5 V	5 D	5 M	5 V	5 L	5 J	5 S	5 J	5 J
6 M	6 M	6 M	6 V	6 L	6 J	6 S	6 M	6 V	6 S	6 M	6 V
7 J	7 J	7 J	7 D	7 M	7 L	7 D	7 M	7 S	7 D	7 J	7 S
8 L	8 V	8 V	8 L	8 M	8 L	8 S	8 L	8 M	8 V	8 D	8 M
9 M	9 S	9 S	9 M	9 J	9 D	9 M	9 V	9 L	9 M	9 S	9 L
10 J	10 D	10 D	10 M	10 V	10 L	10 M	10 S	10 M	10 J	10 D	10 M
11 V	11 L	11 L	11 J	11 S	11 M	11 J	11 D	11 M	11 V	11 L	11 M
12 S	12 M	12 M	12 V	12 D	12 M	12 V	12 L	12 J	12 S	12 M	12 J
13 D	13 J	13 M	13 S	13 L	13 J	13 S	13 M	13 V	13 D	13 M	13 S
14 L	14 V	14 J	14 D	14 M	14 V	14 D	14 M	14 S	14 L	14 J	14 S
15 M	15 L	15 V	15 L	15 M	15 S	15 J	15 L	15 D	15 M	15 V	15 L
16 M	16 S	16 S	16 M	16 J	16 D	16 M	16 V	16 L	16 M	16 S	16 L
17 J	17 D	17 D	17 M	17 V	17 L	17 M	17 S	17 M	17 J	17 D	17 M
18 V	18 L	18 L	18 J	18 S	18 M	18 J	18 D	18 M	18 V	18 L	18 M
19 S	19 M	19 M	19 V	19 D	19 M	19 V	19 L	19 J	19 S	19 M	19 J
20 D	20 M	20 M	20 S	20 L	20 J	20 S	20 M	20 V	20 D	20 M	20 V
21 L	21 J	21 J	21 D	21 M	21 V	21 D	21 M	21 S	21 L	21 J	21 S
22 M	22 V	22 V	22 L	22 M	22 S	22 L	22 J	22 D	22 M	22 V	22 D
23 M	23 L	23 S	23 M	23 J	23 D	23 M	23 V	23 L	23 M	23 S	23 L
24 J	24 D	24 D	24 M	24 V	24 L	24 M	24 S	24 M	24 J	24 D	24 M
25 V	25 L	25 L	25 J	25 S	25 M	25 J	25 D	25 M	25 V	25 L	25 M
26 S	26 M	26 M	26 V	26 D	26 M	26 V	26 L	26 J	26 S	26 M	26 J
27 J	27 D	27 M	27 S	27 L	27 J	27 S	27 M	27 V	27 D	27 M	27 V
28 L	28 J	28 J	28 D	28 M	28 L	28 D	28 M	28 S	28 L	28 J	28 S
29 M	29 V	29 V	29 L	29 M	29 S	29 J	29 J	29 D	29 M	29 V	29 D
30 M	30 S	30 S	30 M	30 J	30 D	30 M	30 V	30 L	30 M	30 S	30 L
31 J	31 D	31 D	31 M	31 V	31 L	31 M	31 S	31 M	31 J	31 S	31 M

1 Du 25 mars au 14 avril : Sardinha Cup
Epreuve en Double
Coeff : 2

2 Du 26 avril au 5 mai : Solo Maître CoQ
Epreuve en Solitaire
Coeff : 2

3 Du 26 mai au 30 juin : Solitaire URGO Le Figaro
Epreuve en Solitaire
Coeff : 6

4 Du 21 juillet au 18 août : Douarnenez Horta
Epreuve en Solitaire
Coeff : 4

5 Du 1er au 14 septembre : Tour de Bretagne
Epreuve en Double
Coeff : 1

La Solo Concarneau (hors OFECL) sera une course qualificative pour la Solitaire URGO Le Figaro autour du 12 mai. Plus d'informations seront communiquées ultérieurement.

Re : Les dates des épreuves tiennent compte de la mise à disposition

CLASSE FIGARO BENETEAU

Exciting race calendar in 2020 including the first double-handed transat on the Figaro Bénéteau 3: Transat AG2R LA MONDIALE starting from Concarneau (Brittany) to St Barts on April 19th

Calendrier Saison 2020 - CLASSE FIGARO BENETEAU (V20.12.19)

Mars	Avril	Mai	Juin	Juillet	Août	Septembre
dimanche 1	mercredi 1 Solo Guy Cotton	vendredi 1 LA TRANSAT	lundi 1 STICHA CAROL	mercredi 1	dimanche 1 30 TOKYO	mardi 1 EN COURSE
lundi 2	jeudi 2 CONCARNEAU	jeudi 2 AG2R	mardi 2	jeudi 2	mercredi 2	mercredi 2 Arrée Eden 1
mercredi 3	vendredi 3 EN COURSE	dimanche 3 LA MONDIALE	mercredi 3 LE HAVRE	vendredi 3	lundi 3	jeudi 3 La Solitaire du Figaro
jeudi 4	jeudi 4 EN COURSE et arrivées	lundi 4 Offshore	jeudi 4 SOLO	jeudi 4	mardi 4	jeudi 4 La Solitaire du Figaro
jeudi 5	dimanche 5 Remise des Prix	mardi 5	vendredi 5 LE HAVRE ALLMER CUP	dimanche 5	mercredi 5	mercredi 5 Départ Océan 1
vendredi 6	lundi 6	mercredi 6	jeudi 6	lundi 6	jeudi 6	dimanche 6 La Solitaire du Figaro
jeudi 7	jeudi 7	jeudi 7	dimanche 7	dimanche 7	mercredi 7	lundi 7 EN COURSE
dimanche 8	mercredi 8	vendredi 8	lundi 8 EN COURSE Océan	mercredi 8	jeudi 8	mardi 8 EN COURSE
lundi 9	jeudi 9 DOUBLE	jeudi 9	mardi 9 EN COURSE Océan	jeudi 9	dimanche 9	mercredi 9 Arrée Eden 2
mercredi 10	vendredi 10 LA TRANSAT AUSTRAL MONDIALE	dimanche 10	mercredi 10 LE HAVRE ALLMER CUP PRO AM	jeudi 10	lundi 10	jeudi 10 La Solitaire du Figaro
jeudi 11	jeudi 11 Challenge MANU VOU	lundi 11	jeudi 11 LE HAVRE ALLMER CUP	jeudi 11	mardi 11	jeudi 11 La Solitaire du Figaro
jeudi 12	dimanche 12 SOLO	mardi 12	jeudi 12 EN COURSE	dimanche 12	mercredi 12	mercredi 12 Départ Océan 4
vendredi 13	lundi 13 Solo Mable GIG	mercredi 13	jeudi 13 Arrée Eden	lundi 13	jeudi 13	dimanche 13 La Solitaire du Figaro
dimanche 14	jeudi 14 Solo Mable GIG	jeudi 14	dimanche 14	lundi 14	jeudi 14	lundi 14 EN COURSE
dimanche 15	jeudi 15 Solo Mable GIG	jeudi 15	lundi 15	mercredi 15	jeudi 15	mercredi 15 EN COURSE
lundi 16	jeudi 16 EN COURSE	jeudi 16	mercredi 16	jeudi 16	dimanche 16	mercredi 16 EN COURSE
mercredi 17	jeudi 17 EN COURSE	dimanche 17	mercredi 17	jeudi 17	lundi 17	jeudi 17 La Solitaire du Figaro
jeudi 18	jeudi 18 Solo Mable GIG	lundi 18 STICHA CAROL	jeudi 18	jeudi 18	mardi 18	jeudi 18 La Solitaire du Figaro
jeudi 19	jeudi 19 Solo Mable GIG	mardi 19	jeudi 19	dimanche 19	mercredi 19	jeudi 19 Départ Océan 4
vendredi 20	jeudi 20	mercredi 20	jeudi 20	lundi 20	jeudi 20	dimanche 20 EN COURSE
dimanche 21	jeudi 21	jeudi 21	dimanche 21	mardi 21	jeudi 21	lundi 21
dimanche 22	jeudi 22	jeudi 22	lundi 22	mercredi 22	jeudi 22	mardi 22
lundi 23	jeudi 23	jeudi 23	mardi 23	jeudi 23	dimanche 23	mercredi 23
mardi 24	jeudi 24	dimanche 24	mercredi 24	jeudi 24	lundi 24	jeudi 24
mercredi 25	jeudi 25	jeudi 25	jeudi 25	jeudi 25	mardi 25	jeudi 25
jeudi 26	jeudi 26	jeudi 26	jeudi 26	dimanche 26	mercredi 26	jeudi 26
vendredi 27	jeudi 27	mercredi 27	jeudi 27	lundi 27	jeudi 27	dimanche 27
dimanche 28	jeudi 28	jeudi 28	dimanche 28	mardi 28	jeudi 28	lundi 28
dimanche 29	jeudi 29	jeudi 29	lundi 29	mercredi 29	jeudi 29	mardi 29
lundi 30	jeudi 30	jeudi 30	mardi 30	jeudi 30	dimanche 30	mercredi 30
mardi 31	jeudi 31	dimanche 31	jeudi 31	jeudi 31	lundi 31	mercredi 31

Du 16 au 22 mars CREL 2020 COP 2
 Du 19 avril au 10 Mai CREL 2020 COP 4
 Du 8 au 14 juin CREL 2020 COP 2
 Du 24 août au 13 septembre CREL 2020 COP 6
 Du 1er au 4 Avril
 Du 9 au 13 mai
 Du 18 au 27 juillet

FIGARO BENETEAU 3

Project initiated in 2015 by the class & Bénéteau in order to have a new boat ready for the 50th edition of La Solitaire race in 2019



FIGARO BENETEAU 3

Original design brief from the class



- Boat length 8.5 to 10 m
- Max draft 2.5 m
- Designed for shorthanded sailing
- Can cross the Atlantic
- Strict one-design
- Deck-stepped carbon rig
- Square top main, non-overlapping jibs, A-sails
- Bowsprit
- Fixed or canting keel
- Twin rudders
- Large cockpit
- Minimum speed with engine 7 knots on flat water

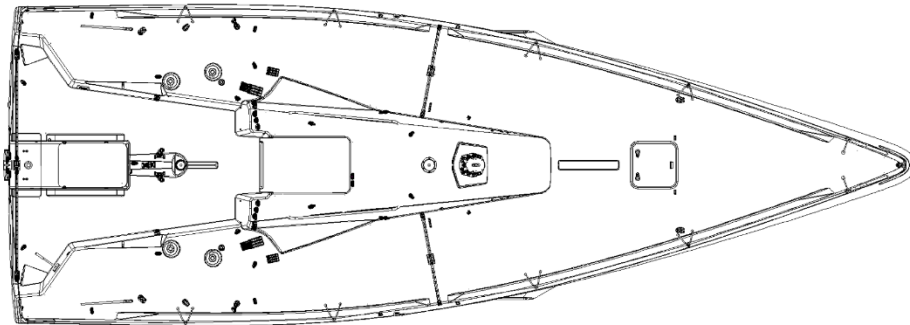
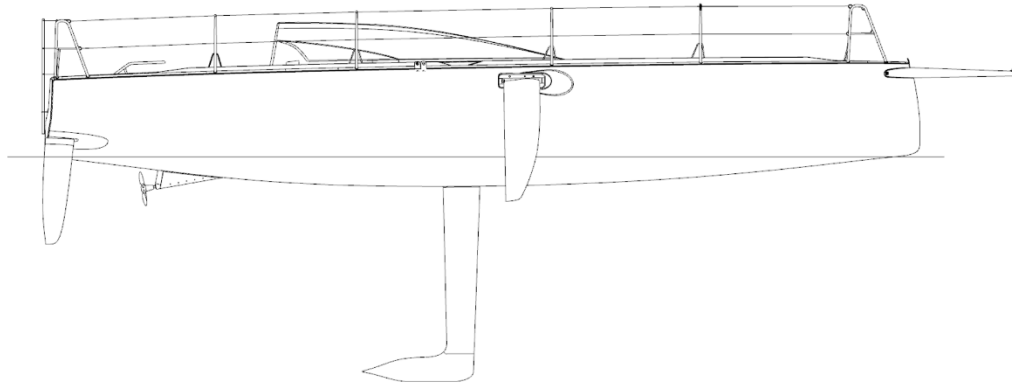


FIGARO BENETEAU 3

3 renowned design teams (Mer Forte, Finot / Conq + Manuard & VPLP) ended up in the final. VPLP design won thanks to a very innovative « chistera » foil concept. Note that systems that could add complications in the long term like canting or lifting keel and rotating bowsprits were eliminated as reliability is key offshore.



FIGARO BENETEAU 3



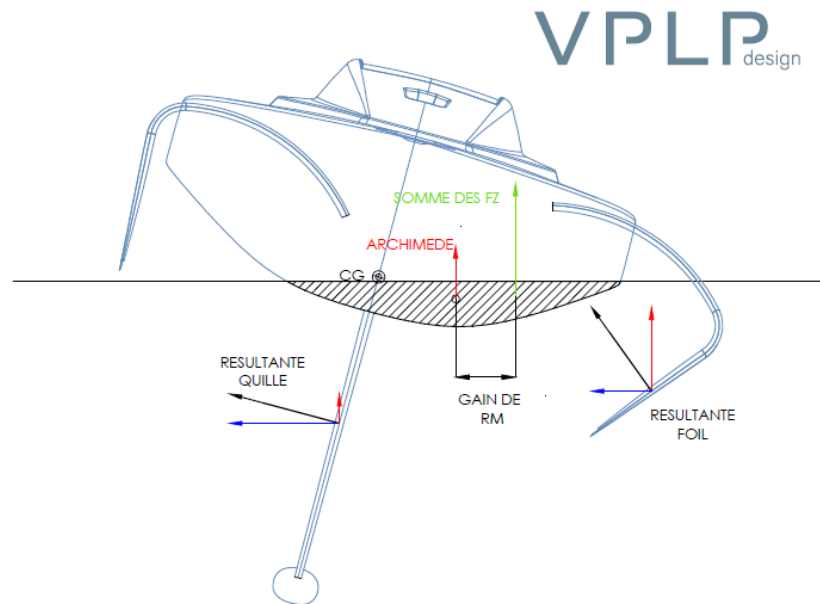
SPECIFICATIONS

Architects	VPLP	
Hull length	9.75 m	32'
Overall length (incl .bowsprit)	10.89 m	35' 9"
Max beam	3.48 m	11' 5"
Draft	2.50 m	8' 2"
Displacement	3175 kg	7000 lbs
CE Category	A3	
Upwind sail area	73 m ²	786 Sq.ft
Downwind sail area	162 m ²	1755 Sq.ft
Engine	19.6 HP (14.6 kW)	
Water capacity	No fixed tank	
Fuel capacity	40 L	10.5 US gal
Battery capacity	240 Ah	

WE DO HAVE FOILS - WHY

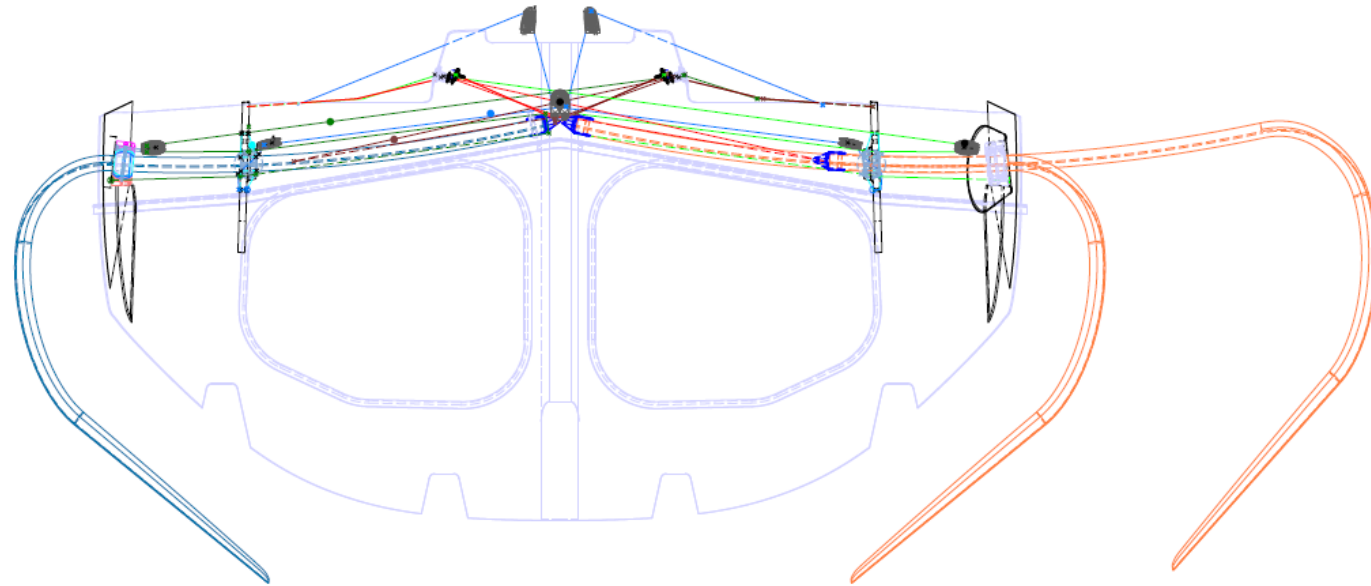
For VPLP it was obvious to have modern appendages on a boat designed to last

The FB3 is however not fully foiling but foil-assisted: contrary to IMOCA's, the FB3 foils have an inward-facing profile and the way they operate is different. They are versatile foils that create drift reduction and improve the boat's righting moment, without increasing the displacement, which improves the boat performance. VPLP originally thought they would be in and out but both of them are actually out all the time with no incident in 1 year of racing.



WE DO HAVE FOILS - WHY

Common belief is that foils are difficult to operate/trim and add complexity. The FB3 foils are just the opposite: you totally forget them while sailing. They are handled with ropes and winches (just like daggerboards) and as they are out all the time, the only adjustment possible is rake and this done by pulling a rope too. Plus they are built in carbon/glass and are therefore very strong and safe. Finally the foil slots in the topsides are well above the waterline to avoid any issue.



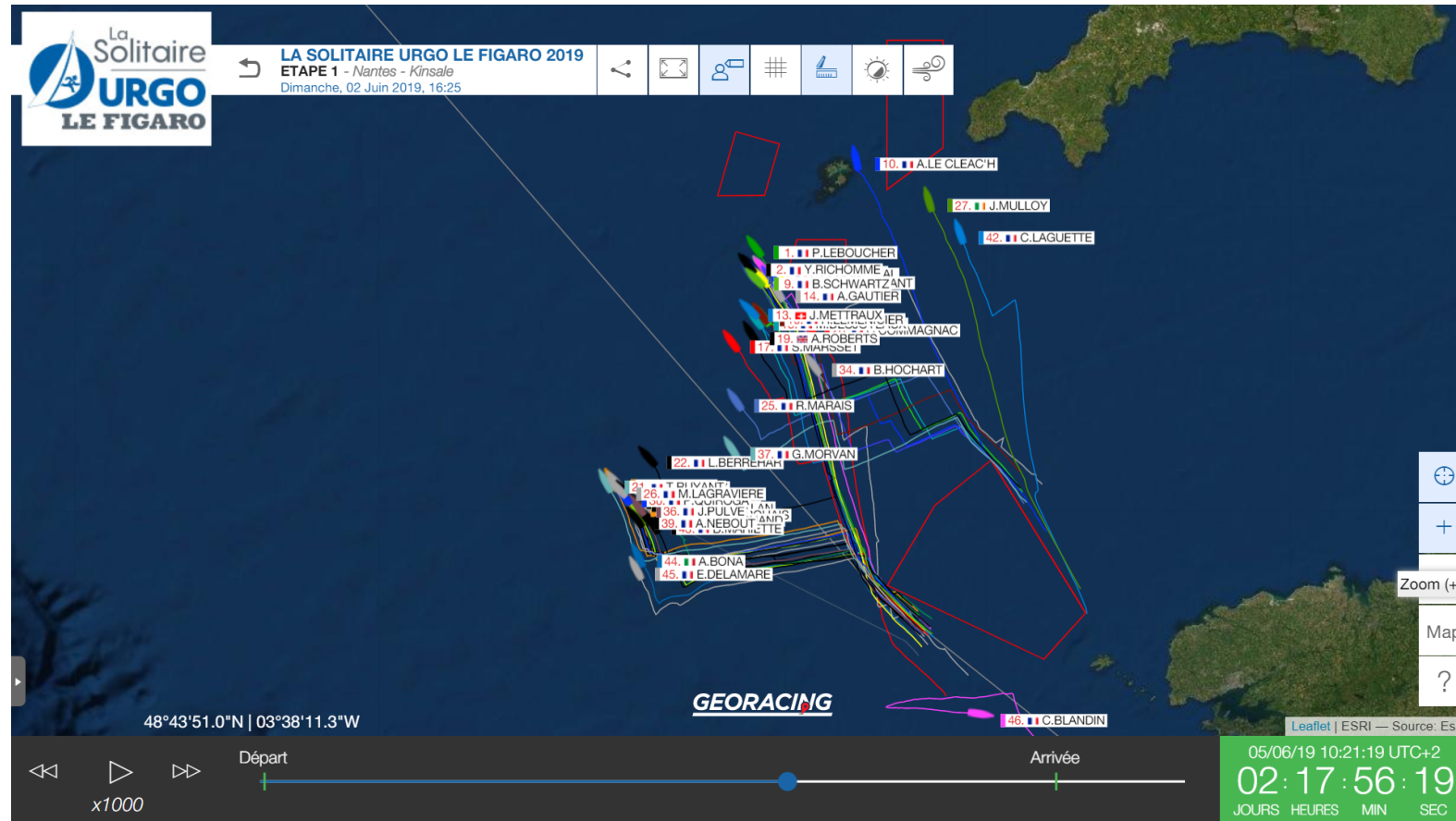
FIGARO BENETEAU 3 IN A FEW WORDS

- Strict one-design
- Innovative but designed to last
- 10 years use at least to protect the owners' investment
- New features introduced to open up the field of play, mostly new sails and foils; as you will see next page we had splits and gaps never seen before!



A WHOLE NEW GAME!

This is leg one of the 2019 Solitaire; there was a huge split at the Ushant TSS and the middle group ultimately won with the top 5 within 11' and the top 10 in less than 1 hour after 4 days at sea.



VPP

Here you can see the original VPP supplied by VPLP. Normal upwind speed 6.5 kts+, top speeds more than 20 kts, some even mention > 25 kts! Current dock talk is that the boats exceeds the polars and predictions.

TWA/TWS	FB3 - Boat Speed [kts]													
	5kts	6kts	8kts	10kts	12kts	14kts	16kts	18kts	20kts	22kts	24kts	26kts	28kts	30kts
40	2,01	2,64	3,85	4,95	5,42	5,70	5,87	6,08	5,99	5,64	5,61	5,53	5,26	5,00
45	2,49	3,24	4,67	5,88	6,26	6,55	6,76	6,84	6,84	6,65	6,53	6,44	6,17	5,90
50	2,96	3,84	5,51	6,33	6,70	7,02	7,24	7,31	7,42	7,29	7,33	7,24	6,96	6,73
55	3,39	4,28	5,85	6,61	6,92	7,28	7,55	7,73	7,85	7,79	8,07	7,99	7,73	7,60
60	3,62	4,52	5,95	6,78	7,10	7,57	7,88	8,13	8,31	8,30	8,81	8,66	8,55	8,43
65	3,74	4,62	5,98	6,91	7,25	7,78	8,21	8,43	8,56	8,61	9,49	9,28	9,28	9,14
70	3,81	4,70	5,99	6,94	7,34	7,91	8,45	8,76	8,87	8,97	10,09	9,93	9,90	9,86
75	3,85	4,77	6,05	6,91	7,45	7,99	8,67	9,05	9,32	9,55	10,64	10,55	10,65	10,49
80	3,91	4,84	6,11	6,91	7,61	8,27	9,09	9,57	9,79	10,05	11,07	11,11	11,18	11,23
85	3,91	4,83	6,13	7,09	7,79	8,57	9,47	9,94	10,27	10,58	11,47	11,56	11,83	11,76
90	3,88	4,83	6,31	7,32	7,95	8,84	9,74	10,29	10,92	11,13	11,89	12,10	12,34	12,35
95	3,88	4,89	6,49	7,43	8,15	9,02	9,96	10,51	11,44	11,74	12,38	12,59	12,82	12,91
100	3,90	4,89	6,60	7,52	8,30	9,26	10,34	11,05	11,87	12,25	12,80	13,06	13,22	13,42
105	3,89	4,89	6,70	7,55	8,39	9,69	10,98	11,68	12,20	12,74	13,25	13,52	13,60	13,76
110	3,86	4,84	6,68	7,56	8,42	9,96	11,37	12,12	12,69	13,21	13,68	13,91	13,99	14,18
115	3,84	4,79	6,66	7,54	8,42	9,94	11,29	12,23	13,31	13,80	14,14	14,27	14,37	14,64
120	3,68	4,62	6,61	7,53	8,34	9,69	10,96	11,93	13,63	14,23	14,58	14,72	14,86	15,16
125	3,44	4,32	6,43	7,46	8,29	9,54	10,77	11,57	13,73	14,61	15,02	15,13	15,43	15,83
130	3,04	3,98	6,20	7,37	8,17	9,40	10,66	11,45	13,42	14,45	15,10	15,39	15,84	16,33
135	2,62	3,56	5,90	7,08	7,94	9,15	10,33	11,18	12,77	14,08	15,12	15,53	15,96	16,50
140	2,14	3,04	5,26	6,68	7,61	8,76	9,91	10,89	12,25	13,61	14,84	15,32	15,68	16,28
145	1,68	2,53	4,78	6,09	7,19	8,38	9,48	10,61	11,73	12,87	14,32	14,92	15,17	15,69
150	1,26	1,99	4,22	5,57	6,63	7,94	9,00	10,17	11,15	12,21	13,57	14,27	14,70	15,10
155	0,89	1,45	3,41	4,83	5,83	7,32	8,22	9,34	10,19	11,04	12,62	13,60	14,02	14,47
160	0,60	0,96	2,46	3,60	4,40	6,23	7,30	8,35	9,20	9,81	11,56	12,23	12,79	13,08
165	0,30	0,51	1,50	2,30	2,82	4,64	6,08	7,24	8,09	8,65	10,34	10,82	11,47	11,22
170	0,15	0,30	0,66	1,08	1,33	3,00	3,88	5,34	5,97	6,73	7,57	7,57	8,03	8,21

CERTIFICATES

The Figaro Bénéteau 3 has been rated and raced in IRC, ORC, PHRF, ORR and SRS so far.



SVENSKA SEGLARFÖRBUNDET
MÅTBREV E7003 - 2019

Boat Name: **ITA 3022**
Type: **Figaro Bénéteau 3**
Designer: **VPLP Design**

Skiv
Längd: 8.78 m
Bredd: 2.48 m
Vikt: 1585 kg

Rigg
Riggtyp: **Partiell, svevstak**
Mastmateria: **Carbon**
Riggtak: **Carbon**

Öbbligatorisk Utrustning

Förskotts gissna och spinnakerstagespel

Item	QTY	WGT	WGT
22	12.50	4.67	2.48
23	12.50	2.22	0.75
24	12.50	1.41	0.87
25	12.50	1.34	0.87
26	12.50	1.34	0.87
27	12.50	1.34	0.87
28	12.50	1.34	0.87
29	12.50	1.34	0.87
30	12.50	1.34	0.87
31	12.50	1.34	0.87
32	12.50	1.34	0.87
33	12.50	1.34	0.87
34	12.50	1.34	0.87
35	12.50	1.34	0.87
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37	12.50	1.34	0.87
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39	12.50	1.34	0.87
40	12.50	1.34	0.87
41	12.50	1.34	0.87
42	12.50	1.34	0.87
43	12.50	1.34	0.87
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77	12.50	1.34	0.87
78	12.50	1.34	0.87
79	12.50	1.34	0.87
80	12.50	1.34	0.87
81	12.50	1.34	0.87
82	12.50	1.34	0.87
83	12.50	1.34	0.87
84	12.50	1.34	0.87
85	12.50	1.34	0.87
86	12.50	1.34	0.87
87	12.50	1.34	0.87
88	12.50	1.34	0.87
89	12.50	1.34	0.87
90	12.50	1.34	0.87
91	12.50	1.34	0.87
92	12.50	1.34	0.87
93	12.50	1.34	0.87
94	12.50	1.34	0.87
95	12.50	1.34	0.87
96	12.50	1.34	0.87
97	12.50	1.34	0.87
98	12.50	1.34	0.87
99	12.50	1.34	0.87
100	12.50	1.34	0.87

SRS SVENSKT RESPIRYSYSTEM

ORC

VALID CERTIFICATE - PHRF of the Chesapeake, Inc.

RATINGS (Spin/No): 30 / 39 CR Course RATINGS (Spin/No): 18 / 33 Valid Date: 2019-10-22

Boat Name: **La Defense** Equipment Category: **SE** Certificate Invalid After: 2020-04-01

Type/Model: **Figaro 3** Max Crew: 10 Club: **BSSA**

Owner/Skipper: **Laurent Givry** Address: **Fairfax Station, VA 22039**

Rating Criteria

Rating Criteria	Adjustment
Base for this Model/Class is:	39
Rig: Carbon/Fractional	0
Deck Overlay: 102 & LP	0
SP: Headstall/Drum, No/	0
Spin Pole:	0
Spin Spin Size/Boat:	0
Engine: Inboard	0
Prop:	0
Keel: Bulb/Spede	0
Rudder:	0
Major Mod:	0
Handcapped Adj:	0
0.8 Spin Pole Luff:	0
Random Leg:	-12
0.8 Spin Pole:	0
Random Leg - NS:	0

Vacht

Boat Name: **MUTTLEY** Number: **ITA-3022** CPH: **568.9**

Comments

Options di Compens

Option	Costo/Alura
Time on Distance	551.9
Time on Time	1.0871
Numero Tiplo	648.2
Time on Distance	508.5
Time on Time	1.0414
Time on Distance	1.3275



Race results (handicap racing)

- USA

Line honours 2018 Pacific Cup (San Francisco to Hawaii, PHRF) – doublehanded

Line honours and 1st in class Annapolis to Newport Race (PHRF) – doublehanded

4th Around-the-Island race, Newport RI (PHRF) – doublehanded

- Sweden

1st in class ÅF Offshore Race (SRS) – doublehanded

1st Åland Offshore Race (SRS) – doublehanded

1st Visbypokalen Regatta (SRS) – doublehanded

- Italy

1st doublehanded Regata Palermo Montecarlo (ORC)

4th 151 Miglia – Trofeo Cetilar (ORC) – doublehanded

2nd line honors Roma per Due (IRC) - doublehanded



FIGARO BENETEAU 3

Offshore capabilities:

- Unique Bénéteau experience, 30 years developing offshore one-design for and with the top skippers in the sport
- Focused on shorthanded use
- The best designers in the business: VPLP, designers of the best Ultims (MACIF, IDEC) and Imocas (CHARAL, HUGO BOSS)
- ISO category A, OSR Cat 2 compliant
- Modern and versatile sailplan
- Optimised deck layout



FIGARO BENETEAU 3

Mixed double handed:

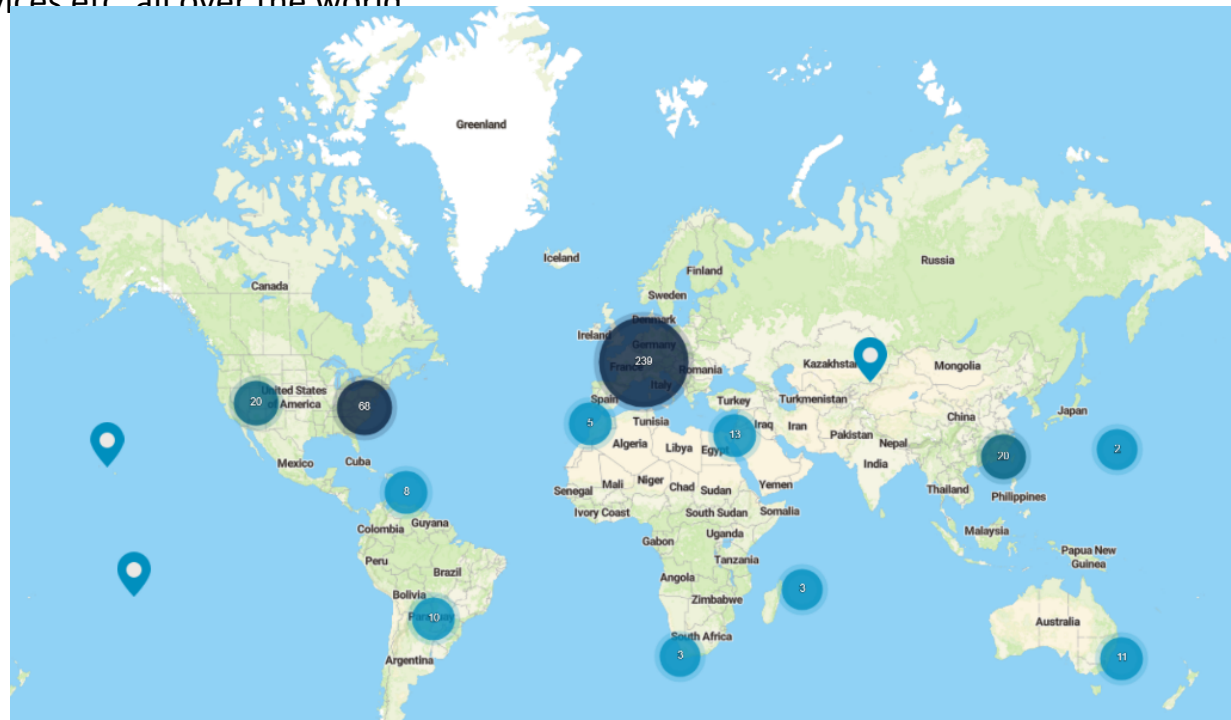
- Work for two: manoeuvres will be faster with four arms, but the boat can easily be sailed single handed, allowing one of the crew to concentrate on the strategy and navigation while the other one drives the boat
- Reasonable sail area and properly sized deck hardware to minimise the physical efforts and required strength
- Real ergonomic spaces for two crew in the cockpit



BENETEAU BRAND

Distribution:

- Worldwide network: more than 400 Bénéteau dealers, in 90 countries on 5 continents...
- Nearly 70 boats delivered in one year on 3 continents (Europe, America, Asia)!
- Support: Bénéteau is much more than a boatbuilder and offer service, after-sales, financing services etc. all over the world



GROUPE BENETEAU

The #1 boatbuilder in the world, with 12 boating brands including Bénéteau & Jeanneau

 BOATING GLOBAL MARKET PLAYER &
EUROPEAN LEADER FOR LEISURE HOMES

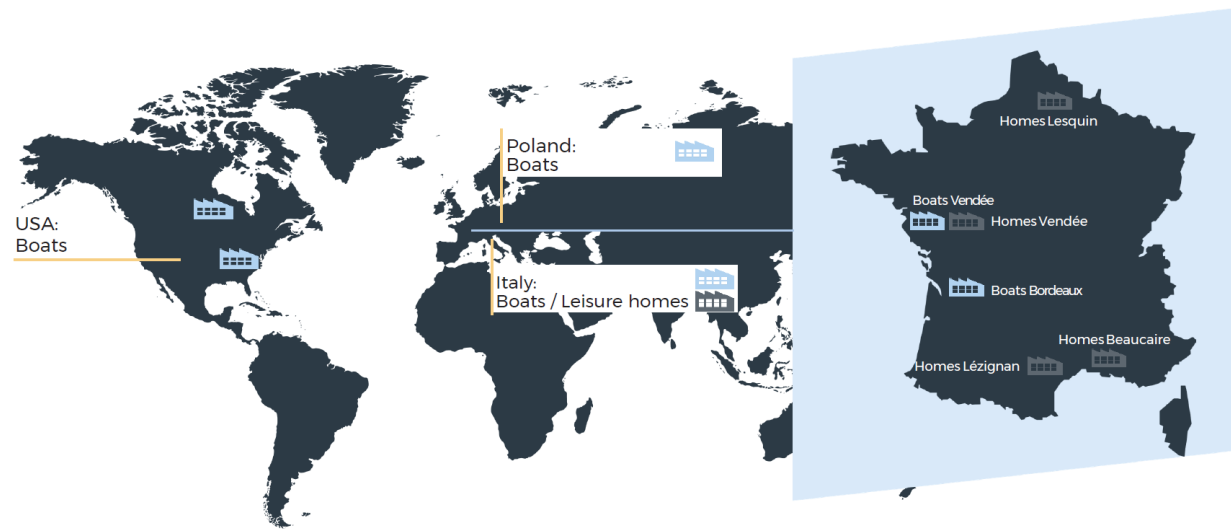


GROUPE BENETEAU

19 boatbuilding site on 2 continents, 8,300 employees worldwide

GROUP PANORAMA
GLOBAL OPERATIONS & INTERNATIONAL REACH

GROUPE BENETEAU



27 production sites
in the world

19 boatbuilding sites worldwide
14 in France
2 in USA (SC and MI), 2 in Poland and 1 in Italy
1 commercial presence in Hong Kong

8 leisure home sites in Europe
7 in France
1 in Italy

FIGARO BENETEAU 3

Awards:

- 2019 Sailing World Boat of the Year (USA)
- 2018 European Yacht of the Year (EU)
- 2018 Yacht of the Year (UK)
- World Sailing 2018 Boat of the Year Award (nominee)



FIGARO BENETEAU 3



Testimonials:

- Michel Desjoyeaux, owner and skipper FB3 #47 
“I have been racing professionally for 30 years and I won La Solitaire on both the Figaro 1 and Figaro 2. I also sailed La Solitaire in 2019 on the Figaro Bénéteau 3. With this new boat we are very well equipped for many years to come: she is fast, fun and very challenging! And clearly the result of the work we have been doing with Bénéteau for 3 decades to develop strict one-design offshore boats. If I was a bit younger and less busy I would love to try to qualify for Paris 2024...”
- Justine Mettraux, owner and skipper FB3 #21 
“The Figaro 3 is fast and powerful and really opens the game with the new sails and the foils, she is therefore perfect for a 3-4 days Olympic event. Double handed you can sail her 100% which is even better! Moreover the Figaro class and Bénéteau have done a great job to make sure she is a real one-design boat, and this can go even further with one-design sails for example”.



FIGARO BENETEAU 3

Testimonials:

- Alberto Bona, owner and skipper FB3 #51 
“In my opinion the Figaro 3 is a really interesting platform for Paris 2024. She is robust and offers a good combination performances + logistics + price; she already proved to be perfect for double handed racing. But more importantly she is a real one-design boat which is hard to achieve. Moreover there is a large existing fleet, an active circuit and therefore opportunities for everyone to join now. In 2021 we will have more races in Southern Europe, what else can you ask to start training for 2024?” 
- Etienne Saiz, Team Vendée (race organiser & coach)
“We have been the 1st organiser to have Figaro 3s on a starting line with 34 double handed teams racing the Sardinha Cup in 2019. Logistically we handled them like a “normal” fleet, no issue with the foils at all. She proved perfect for 2-handed too, and we have had spectacular images from day one. The one-design aspect is also key, making it easier to understand for the general public: 1st boat across the line wins and the difference comes from talent not from the machines...”



FIGARO BENETEAU 3

Testimonials:

- Marcus Hutchinson, coach, team manager, owner FB3 #20 & 38 🇬🇧 🇮🇪
Marcus sent us a 5 page testimonial that we are happy to share. Here is his conclusion:

“The Figaro Beneteau 3 class is without question the most legitimate shorthanded offshore racing One Design class today. It is modern, it looks the part, it is fun and exciting to race, it is great value and is supported by the most important actor in the production yacht building industry, Beneteau.”

- Alan Roberts, skipper FB3 #42 🇬🇧 🇧🇷
“The Figaro 3 is a boat designed especially for short handed offshore sailors. With the boat being built by Beneteau – as the previous 2 generations of Figaro - the boats are extremely well matched; with the introduction of the Boat passport the one design element has been well controlled, possibly the most rigorous of all the one design I have sailed in. The boats are sensitive and the crew makes a huge difference, punishing any small mistake, the gains can only be made by the sailors and losses are easy to make.”



FIGARO BENETEAU 3 – RECAP OF THE 2019 RACING SEASON



THANK YOU FOR OFFERING US THE
OPPORTUNITY TO INTRODUCE THE FB3
WE ARE AVAILABLE FOR FURTHER INFO



BENETEAU
AVANT-GARDE IN BOATING