

Mixed Multihull – Nacra 17 Orders and Distribution



The Nacra 17 is the chosen equipment for the Mixed Multihull event for the 2016 Olympic Sailing Competition in Rio de Janeiro, Brazil.

ISAF are pleased to announce that the ISAF secretariat will be controlling the initial order of distribution of the Nacra 17 boats to Member National Authorities (MNAs).

MNAs are encouraged to order the Nacra 17 directly from Nautical Sports B.V (or their dealers) before the 15th June 2012. ISAF will control the order of distribution of the first 100 boats and spars or up until September 1st 2012.

If you would like to place an order for the Nacra 17 then please contact Nautical Sports B.V as follows:

Nautical Sports B.V
Hellingweg 110-120
2583DX Den Haag
The Netherlands
+31(0) 70 338 29 00

Signed orders can be sent by email to: boatorders@nacrasailing.com

Contact person handling intake orders is: Annelies Steendam within Nacra Sailing International

Orders will be expected to be authorized by the MNA. Orders should be on the MNA letterhead and shall be signed by the President, Chairman, or Secretary of that Member. Details of the Distribution and Order protocol can be seen below:

1. Distribution

1. ISAF will control the order of distribution of the first 100 boats and spars or until September 1st 2012.
2. ISAF encourage MNAs to place orders with builders by the deadline of the 15th June 2012.
3. Orders from MNAs or those authorised by MNAs will be given priority.
4. After the initial order deadline of 15th June 2012 ISAF will then allocate the grouping of distribution based on the boat orders received. Orders may be limited in boat numbers depending on the number of orders received. Distribution will be prioritised with the intention of placing as many boats with a worldwide distribution in the shortest space of time.
5. Orders received after the 15th June 2012 deadline will be allocated at the end of the original list and will be prioritised in the same manner as above.

2. Order and Payment Protocol

1. The base cost of the complete boat is EUR €16750 ex works, including sails, excluding shipping. Plus the additional ISAF plaque fee of GBP£100.
2. ISAF allocates hull numbers from number 3 onwards and groups them for distribution as necessary.
3. Nacra Sailing International invoices each ISAF nominated MNA customer 15% of base purchase cost €2512.50 to secure the building slot. The slot is not considered taken unless deposit is paid.
4. On receipt of the deposit Nacra Sailing International orders the ISAF plaque and pays the fee of GBP£100 to ISAF.
5. One month prior to start of construction, 50% of base purchase price is invoiced by Nacra Sailing International to the customer.
6. 10 days prior to dispatch final payment is due to Nacra Sailing International. i.e. 35% of base purchase cost plus extras and shipping if applicable. The boat is despatched on receipt of final payment.
7. If at any point payment is not received Nacra Sailing International will inform ISAF and they will allocate that boat promptly to the next order in the list.