

## Women's Skiff – 49erFX Orders and Distribution



The 49erFX is the chosen equipment for the Women's Skiff event for the 2016 Olympic Sailing Competition in Rio de Janeiro, Brazil.

ISAF are pleased to announce that the ISAF secretariat will be controlling the initial distribution of 49erFX masts and sails to Member National Authorities (MNAs).

MNAs are encouraged to order the 49erFX mast and sails directly from the licensed builders listed below (or their dealers) before the 15<sup>th</sup> June 2012. ISAF will control the release of those orders with a provisional release date of July 31<sup>st</sup> 2012.

If you would like to place an order for the 49erFX mast and sails then please contact one of the 49er licensed builders as follows:

MacKay Boats Ltd  
P. O. Box 226  
24 Manga Rd, Silverdale  
Auckland, 0944  
New Zealand  
Tel: +64 9 426 4306  
Email: [john.clinton@mackayboats.com](mailto:john.clinton@mackayboats.com)

Ovington Boats Ltd  
Tanners Bank  
North Shields  
Tyne & Wear  
NE30 1JH  
Great Britain  
Tel: +44 (0) 191 2576011  
Email: [sales@ovingtonboats.co.uk](mailto:sales@ovingtonboats.co.uk)

Bethwaite Design  
2 Vickery Ave  
Rose Bay NSW 2029  
Sydney, Australia  
Tel: +61 2 9371 6338  
Email: [info@bethwaite.com](mailto:info@bethwaite.com)

Orders will be expected to be authorized by the MNA. Orders should be on the MNA letterhead and shall be signed by the President, Chairman, or Secretary of that Member. Details of the Distribution and Order protocol can be seen below:

### 1. Distribution

1. ISAF will control the release date of the 49erFX masts and sails to provisionally 31<sup>st</sup> July 2012.
2. ISAF encourage MNAs to place orders with builders by the deadline of the 15<sup>th</sup> June 2012.
3. Orders from individuals may also be supplied under the quota allocated to an MNA provided that the MNA has authorised the individual to receive its allocation. The MNA should advise the builder of the name of the person(s) authorised to receive the allocation.
4. Orders from MNAs or those authorised by MNAs will be given priority.
5. Orders received after the 15<sup>th</sup> June 2012 deadline will be allocated at the end of the original list and will be prioritised in the same manner as above.

### 2. Order and Payment Protocol

1. The base cost of the mast, rigging, sails and associated fittings is USD \$7000 ex works, excluding shipping.
2. The 49er dealer invoices each ISAF nominated MNA or MNA nominated sailor.
3. The 49er dealer will require a USD \$1000 deposit to secure the order. The order is not considered taken unless deposit is paid.
4. 10 days prior to dispatch the balance of the payment is due to the 49er dealer.
5. If at any point payment is not received the 49er dealer will inform ISAF and they will allocate that order promptly to the next order in the list.